HONOLULU THEATRE FOR YOUTH

FINANCIAL STATEMENTS

YEAR ENDED MAY 31, 2022 (With Independent Auditor's Report)

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CHOO, OSADA & LEE, CPAs, INC. CERTIFIED PUBLIC ACCOUNTANT5

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees Honolulu Theatre for Youth Honolulu, Hawaii

Opinion

We have audited the accompanying financial statements of Honolulu Theatre For Youth (a nonprofit organization), which comprise the statement of financial position as of May 31, 2022, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Honolulu Theatre For Youth as of May 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Honolulu Theatre For Youth and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Honolulu Theatre For Youth's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Honolulu Theatre For Youth's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Honolulu Theatre For Youth's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the financial statements of Honolulu Theatre For Youth as of and for the year ended May 31, 2021, and our report thereon dated October 21, 2021, expressed an unmodified opinion on those financial statements. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The summarized comparative information presented herein as of and for the year ended May 31, 2021, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements from which it has been derived.

Choo, Caucha & Lu, CPAS, Cre.

Honolulu, Hawaii November 14, 2022

HONOLULU THEATRE FOR YOUTH STATEMENT OF FINANCIAL POSITION YEARS ENDED MAY 31, 2022 AND 2021

	2022	2021
\$	888,558	738,721
	166,860	174,007
	39,202	16,448
	-	3,011
	113,179	255,383
	25,000	25,000
	23,032	7,833
	66,814	45,027
	7,765	7,765
\$	1,330,410	1,273,195
ç	12 004	
φ		8,629
		38,941
		363,190
	2	21,360
	314,802	432,120
	857.156	673,703
		167,372
		841,075
\$	1,330,410	1,273,195
	\$	 \$ 888,558 166,860 39,202 113,179 25,000 23,032 66,814 7,765 \$ 1,330,410 \$ 1,330,410 \$ 13,004 9,440 117,108 150,000 25,250 314,802 \$ 857,156 158,452 1,015,608

HONOLULU THEATRE FOR YOUTH STATEMENT OF ACTIVITIES YEAR ENDED MAY 31, 2022 (With Comparative Totals for 2021)

	2022				2021
	Without Donor With Donor				
	Re	estrictions	Restrictions	Total	Total
Support and revenue					
Contributions	\$	156,067	397,688	553,755	480,796
Government grants		199,724	620,217	819,941	697,706
Contributed facilities and equipment		179,100	-	179,100	164,100
Admission revenue		128,775	-	128,775	25,751
Production revenue		71,018	=	71,018	160,750
Tuition revenue		131,369	-	131,369	46,993
Other revenue		7,267	-	7,267	2,740
Special events		83,310	-	83,310	86,190
Investment income		486	2,720	3,206	2,652
Net realized and unrealized					
gain on investments		-	-		32,970
Net assets released from restrictions					
satisfied by usage		1,020,041	(1,020,041)	-	-
		1,977,157	584	1,977,741	1,700,648
Expenses and losses					-
Program services		1,532,649	-	1,532,649	1,398,392
Management and general		166,621	-	166,621	153,860
Fundraising		92,019	-	92,019	112,788
Direct cost of special events		1,240	-	1,240	386
Total expenses		1,792,529	-	1,792,529	1,665,426
Net realized and unrealized					
loss on investments		1,175	9,504	10,679	-
		1,793,704	9,504	1,803,208	1,665,426
Increase (decrease) in net assets		183,453	(8,920)	174,533	35,222
Net assets					
At beginning of year		673,703	167,372	841,075	805,853
a:			7.50 C. 5		
At end of year	\$	857,156	158,452	1,015,608	841,075

HONOLULU THEATRE FOR YOUTH STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED MAY 31, 2022 (With Comparative Totals for 2021)

			2022			2021
	1			Direct Cost		
	Program			of Special		
	Services	Administration	Fundraising	Events	Total	Total
Salaries and housing allowances	\$ 760,557	77,307	66,582	-	904,446	894,515
Employee benefits	144,421	19,222	7,942	-	171,585	163,571
Payroll taxes	62,920	11,516	3,451	-	77,887	67,032
Total salaries and related expenses	967,898	108,045	77,975	-	1,153,918	1,125,118
Fees for service	98,535	18,797	1,516	-	118,848	74,690
Advertising and promotion	15,080	139	-	-	15,219	27,545
Office expenses	8,978	3,164	1,054	-	13,196	27,614
Information technology	-	2,961	-	-	2,961	3,535
Royalties	964	-	-	-	964	-
Occupancy	82,563	11,967	10,760	-	105,290	112,371
Travel	52,403	840	-	-	53,243	8,941
Conference and meetings	-	5,966	-	-	5,966	1,256
Interest	-	4,416	-	-	4,416	4,240
Depreciation	17,124	4,267	-	-	21,391	19,543
Insurance	17,054	2,107	631	-	19,792	20,215
Production	258,955	-	-	_	258,955	212,643
Repairs and maintenance	429	752		1	1,181	7,805
Other	12,666	3,200	83	_	15,949	19,524
Special events	-	-	-	1,240	1,240	386
Total expenses	\$ 1,532,649	166,621	92,019	1,240	1,792,529	1,665,426

HONOLULU THEATRE FOR YOUTH STATEMENT OF CASH FLOWS YEARS ENDED MAY 31, 2022 AND 2021

	. <u> </u>	2022	2021
Cash flows from operating activities			
Increase in net assets	\$	174,533	35,222
Adjustments to reconcile change in net assets to			
net cash provided (used) by operating activities			
Depreciation and amortization		21,391	19,543
Net realized and unrealized loss (gain) on investments		10,679	(32,970)
Forgiveness of PPP loan		(213,190)	(184,600)
(Increase) decrease in:			
Accounts receivable		(22,754)	(14,433)
Contributions receivable		3,011	5,161
Grants receivable		142,204	(212,782)
Other receivables		-	1,718
Prepaid and deferred expenses		(15,199)	3,026
Deposits			4,351
Increase (decrease) in:			
Accounts payable		811	1,132
Accrued liabilities		78,167	11,053
Deferred revenue		3,890	8,974
Net cash provided (used) by operating activities		183,543	(354,605)
Cash flows from investing activities			
Proceeds from sale of investments		1,396	1,221
Purchases of investments		(4,928)	(3,701)
Purchases of property and equipment		(27,178)	(30,670)
Net cash used by investing activities		(30,710)	(33,150)
Cash flows from financing activities			
Proceeds from notes payable		-	363,190
Principal payments on capital lease		(2,996)	(6,905)
Net cash provided (used) by financing activities		(2,996)	356,285
Net increase (decrease) in cash		149,837	(31,470)
Cash and cash equivalents at beginning of year		738,721	770,191
Cash and cash equivalents at end of year	\$	888,558	738,721
Supplemental disclosure of cash flow information			
Cash paid during the year for interest	\$	476	143
Supplemental disclosure of noncash investing and financing activities Equipment acquired under capital lease	\$	16,000	_

NOTE 1 – NATURE OF ORGANIZATION, SIGNIFICANT ACCOUNTING POLICIES, AND USE OF ESTIMATES

Nature of organization

Honolulu Theatre for Youth (Theatre) is a nonprofit corporation organized under the laws of the State of Hawaii. It was organized to produce professional theatre and drama education programs that make a difference in the lives of young people, families and educators in the State of Hawaii.

The Theatre's primary sources of support and revenue are admission and production fees from theatrical performances, donations from corporations and individuals, grants from government agencies and charitable foundations, tuition from drama education programs, and proceeds from fundraising events.

Cash and cash equivalents

For purposes of the statement of cash flows, the Theatre considers all highly liquid debt instruments purchased with a maturity of three months or less and not included in the Theatre's investment portfolio to be cash equivalents.

Accounts receivable

The Theatre extends unsecured credit to certain customers, primarily schools in Hawaii.

Accounts receivable are recorded when admission fees have been earned for theatrical performances. Accounts receivable are written off when they are determined to be uncollectible. Allowances for doubtful accounts are based on management's assessment of customers' credit histories.

Investments in marketable securities

Investments in marketable securities consist of mutual funds and are stated at fair value.

Costume inventory

A fixed amount representing the aggregate cost of costume inventory on hand has been capitalized, and the cost of new costumes is expensed in the statement of activity. The difference between this method and the capitalization of new costumes and expensing of discarded costumes is not significant.

Property and equipment

Property and equipment is recorded at cost or fair value at date of donation and depreciated using the straight-line method over the estimated useful lives of the assets.

It is the Theatre's policy to capitalize property and equipment over \$600; lesser amounts are expensed.

Equipment under capital lease is stated at the lower of the present value of minimum lease payments or the fair value at the inception of the lease, and is amortized over the lesser of the lease term or the estimated useful life of the related asset.

Deferred revenue and expenses

Admission fees, production fees, tuition fees, and certain grant proceeds received in advance are deferred until earned.

Direct costs associated with future theatrical productions or education programs are deferred until productions or programs have occurred.

NOTE 1 – NATURE OF ORGANIZATION, SIGNIFICANT ACCOUNTING POLICIES, AND USE OF ESTIMATES - continued

Revenue Recognition

Admission, production and tuition fees received in advance are deferred until earned. Revenue from all other significant sources is recognized when goods or services are provided.

Contributions

Contributions are recorded as support with restrictions and without restrictions depending on the existence and/or nature of any donor restrictions. When a restriction expires, net assets with restrictions are reclassified to net assets without restrictions.

Contributions receivable are recognized as support in the period in which an unconditional promise has been made by the donor.

Contributed facilities and equipment use has been recorded as support and corresponding expense in the statements of activities.

Donated services have not been recorded in the accompanying financial statements since these services do not meet the criteria for recognition. However, many individuals volunteer their time and perform a variety of tasks that assist the Theatre with various programs services and management efforts.

Functional allocation of expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include depreciation, office and occupancy, which are allocated on a square-footage basis, as well as salaries and benefits, which are allocated on the basis of estimates of time and effort.

Advertising

Advertising costs are expensed in the period in which they are incurred.

Income taxes

The Theatre is exempt from income taxes under Section 501 (c) (3) of the Internal Revenue Code and is classified as an organization that is not a private foundation by the Internal Revenue Service; the Theatre is also exempt from state income taxes under Section 235 of the Hawaii Revised Statutes.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2 – CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist primarily of deposits in Hawaii banks.

At May 31, 2022, deposits in excess of federally insured limits amounted to approximately \$470,000.

NOTE 3 – FAIR VALUE MEASUREMENTS

The Financial Accounting Standards Board (FASB) has established a framework for measuring fair value in conformity with generally accepted accounting principles and for disclosures about fair value measurements. As a part of this framework, the FASB has established a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

- Level 1 Observable inputs such as quoted prices in active markets;
- Level 2 Inputs, other than quoted market prices in active markets, that are observable either directly or indirectly; and
- Level 3 Unobservable inputs in which there is little or no market data, and which require significant management judgment or estimation.

The Theatre uses appropriate valuation techniques based on available inputs to measure fair value. When available, the Theatre measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value.

The Theatre recognizes transfers between the levels in the fair value hierarchy at the end of the reporting period.

At May 31, 2022, the fair value of financial assets that are measured on a recurring basis were as follows:

Level 1

Investments in mutual funds

\$ 166,860

NOTE 4 – ENDOWMENTS

The Theatre is subject to the provisions of the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The Board of Trustees has interpreted UPMIFA as requiring the Theatre to preserve the original gift of donor-restricted endowment funds as net assets with restrictions, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Theatre classifies as restricted net assets (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund is classified as restricted net assets until those amounts are appropriated for expenditure by the Theatre in a manner consistent with the standard of prudence prescribed by UPMIFA.

At May 31, 2022, the Theatre's endowment consisted of two individual funds established to provide unrestricted support to the Theatre's activities.

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires the Theatre to retain as a fund of perpetual duration. At May 31, 2022, the fair value of invested assets assigned to individual donor restricted endowment net asset balances required to be maintained in perpetuity had no deficiency.

The Theatre, with the approval of the Board of Trustees, has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding while also maintaining the longterm purchasing power of those assets. The Board of Trustees has also created a committee for the purpose of managing the endowment.

The Theatre has a policy of appropriating investment earnings for distribution.

At May 31, 2022, the composition of the endowment fund by net asset class was as follows:

Without donor restrictions	\$ -
With donor restrictions	 148,587
	\$ 148,587

NOTE 4 – ENDOWMENTS – continued

The following is a reconciliation of the changes in the endowments by net asset class for the year ended May 31, 2022:

	Wi	thout		
	D	onor	With Donor	
	Rest	rictions	Restrictions	Total
Balances at June 1, 2021	\$	_	155,371	155,371
Investment income		_	2,720	2,720
Net realized and unrealized depreciation		-	(9,504)	(9,504)
Balances at May 31, 2022	\$	_	148,587	148,587

NOTE 5 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Theatre's financial assets available within one year of the balance sheet date for general expenditure. The assets have been reduced by amounts not available for general use because of donor-imposed restrictions. Amounts available include Board-approved appropriations from the endowment fund for the following year as well as donor-restricted amounts that are available for expenditure in the following year:

Cash and cash equivalents	\$ 888,558
Investments in marketable securities	166,860
Accounts, contributions and grants receivable	152,381
Costume inventory	25,000
Prepaid and deferred expenses	 23,032
Total financial assets	1,255,831
Donor imposed restrictions	
Endowment fund investments	 (113,343)
	\$ 1,142,488

NOTE 6 - PROPERTY AND EQUIPMENT

At May 31, 2022, property and equipment consisted of the following:

Furniture and equipment	\$ 184,004
Leasehold improvements	48,996
Auto and trucks	30,412
	263,412
Less accumulated depreciation and amortization	 196,598
	\$ 66,814

Currently included in property and equipment are the following amounts related to capital leases:

Equipment Less accumulated amortization	\$ 16,000 3,200
	\$ 12,800

Depreciation and amortization for the year ended May 31, 2022 included amortization of capital leases of approximately \$3,200.

NOTE 7 – LINE OF CREDIT

At May 31, 2022, the Theatre had a \$50,000 line of credit with a Hawaii bank. Drawings on the line incur interest at 2% above the bank's prime rate (4.00% at May 31, 2022) and are secured by substantially all of the Theatre's assets. There was no outstanding balance on the line of credit at May 31, 2022.

NOTE 8 – NOTE PAYABLE

At May 31, 2022, note payable consisted of the following:

Note payable to Small Business Administration: Economic Injury Disaster Loan (EIDL) 2.75% interest rate; secured by substantially all of the Theatre's assets; no payments due until January 2022, requires \$641 monthly principal and interest payments thereafter; due June 2050

\$ 150,000

Aggregate maturities of the note payable for the five years succeeding May 31, 2022 is as follows:

Year ending May 31,	
2023	\$ -
2024	3,400
2025	3,500
2026	3,600
2027	3,600

NOTE 9 – LEASES

The Theatre leases office and warehouse space under long-term, noncancelable operating leases which expire in 2026.

At May 31, 2022, the future minimum lease payments under noncancelable operating leases were as follows:

	(Capital	Operating	
Year ending May 31,		Lease	Leases	
2023	\$	3,471	30,000	
2024		3,471	17,000	
2025		3,471	10,000	
2026		3,471	11,000	
2027		-	1,000	
thereafter		-	-	
Total minimum payments required		13,884	69,000	
Less amounts representing interest at 3.25%		880		
Obligation under capital lease	\$	13,004		

Maturities of the obligation under capital lease for each of the five years succeeding May 31, 2022 are as follows:

Year ending May 31,

2023	3,095
2024	3,197
2025	3,302
2026	3,410
2027	-

Rent expense for the year ended May 31, 2022 was comprised of the following:

Minimum rentals under noncancelable	
operating leases	\$ 29,743
Other	 51,282
	\$ 81,025

NOTE 9 – LEASES – continued

During the year ended May 31, 2022, the Theatre made use of theatre facilities provided by a Honolulu church. The agreement called for monthly utility and security payments based on actual usage effective March 15, 2012. For the year ended May 31, 2022, the fair value of the use of those facilities in excess of payments made was estimated at approximately \$179,000, and was reflected as support, and corresponding expense, in the accompanying statement of activities.

NOTE 10 – NET ASSETS

At May 31, 2022, net assets with donor restrictions were as follows:

Artistic programs	\$ 9,865	
Donor-restricted endowment funds:		
Original donor-restricted gift amount and		
amounts required to be maintained in		
perpetuity by donor	113,343	
Unappropriated income; expendable for		
unrestricted purposes upon appropriation	35,244	
	\$ 158,452	

NOTE 11 – EMPLOYEE BENEFIT PLAN

Effective January 1, 2014, the Theatre established a defined contribution employee benefit plan (Plan) under Section 401(k) of the Internal Revenue Code. The Plan covers substantially all employees, and an employee who is a member of the Plan may elect to contribute a portion of his or her salary to the Plan. For the year ended May 31, 2022, the Theatre did not make contributions to the Plan.

NOTE 12 – INCOME TAXES

The Theatre's Form 990, Return of Organization Exempt from Income Tax, for the years ended May 31, 2019 and forward are subject to examination by the Internal Revenue Service, generally for three years after they were filed.

NOTE 13 – ADVERTISING EXPENSE

For the year ended May 31, 2022, advertising expense amounted to approximately \$15,000.

NOTE 14 – COVID-19 PANDEMIC

Hawaii's state and county governments instituted stay-at-home orders in response to the COVID-19 pandemic in March 2020. Government COVID restrictions were removed in 2021 and these relaxed policies continue through 2022. The economic uncertainties and potential financial impacts of COVID-19 remain unknown.

NOTE 15 – DATE OF MANAGEMENT'S REVIEW

Subsequent events have been evaluated through November 14, 2022, the date the financial statements were available to be issued.